

February 28, 2018

Dear Valued Henry Customer,

RE: Price Increase – Henry Company

Due to continued rising raw material and transportation costs, Henry Company will be implementing a 5% - 8% price increase on all Roofing Underlayment products effective April 1, 2018.

All orders placed for shipment after March 31st will receive new updated pricing. Orders placed for shipment before April 1st to avoid price increase will be accepted based on historical purchase volumes for the same period/geography. Price lists reflecting the increases will be updated and communicated by March 15, 2018.

Should you have any questions regarding this increase, please contact your Henry Sales Representative.

We remain committed to providing you with the highest performance products and the best customer service in the industry, and hope that you will understand the need for this action. We value your business and look forward to continuing to serve you.

Sincerely,



Randy Russell
VP, National Accounts
Henry Company