



January 31st, 2018

Object: Price Increase effective April 1st 2018

Dear Valued Customer,

Due to accumulative price increases on raw materials and transportation cost, we will be increasing our prices by 3% for all products, effective April 1st 2018.

All orders shipped on or after April 1st, 2018 will be invoices at the new pricing level.

If you have any questions, you can reach your sales representatives .

We would like to take this opportunity to thank you for your continued support and business.

Yours Truly,

Linda Ramsay
V.P. Sales & Marketing