

December 4, 2017

Dear Valued Partner,

Inputs into the steel making process including protective coating costs have been increasing. This combined with the position of the Canadian dollar have resulted in increased pricing from our steel suppliers.

As a result, effective February 1st, 2018, we will be increasing the selling price on our steel products by approximately 4%.

At Westman Steel Industries we do our very best to control our costs while continuing to provide the highest quality roofing and siding solutions along with the exceptional service you've come to expect and deserve.

Any questions arising from these increases can be directed to your Regional Sales Manager or local service facility.

I sincerely thank you for your continued support.



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Director
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